

TAFE vCISO

NICK ELLSMORE

**DIRECTOR, CONSULTING & PROFESSIONAL
SERVICES (PACIFIC)**



Trustwave



A global cybersecurity and managed security services leader

200,000+

Business and
government customers

5,000+

Enterprise Managed
Security Services clients

2,000+

Security professionals
worldwide

250+

Threat hunters, ethical hackers,
investigators and researchers

96 countries

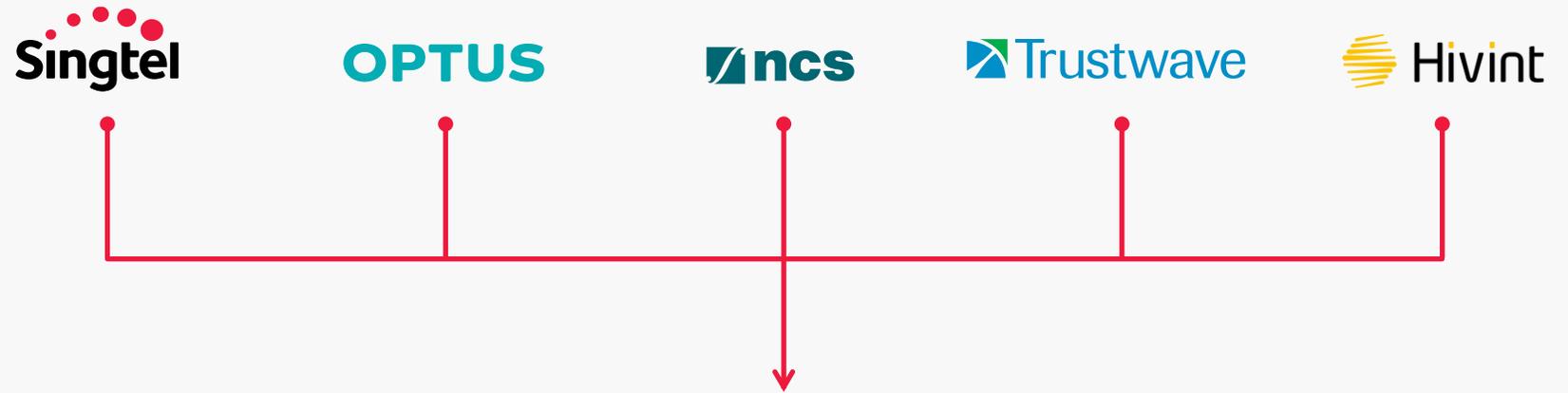
Global Trustwave
customer footprint

9

Global Security
Operations Centers



Trustwave brings together cybersecurity capabilities of Singtel, Optus, NCS, Hivint and Trustwave into a **global cybersecurity leader**.



 **Trustwave**

Trustwave is a LEADER in APAC Consulting Services

The Forrester Wave™: Cybersecurity Consulting Services In Asia Pacific, Q4 2019

A cybersecurity pure-play vendor with:

- The highest possible score in the customer satisfaction criterion
- Bringing “the most innovative platform to the market”
- A compelling virtual CISO service

<https://www.trustwave.com/en-us/company/newsroom/news/trustwave-positioned-as-a-leader-among-cybersecurity-consulting-services-in-asia-pacific/>

THE FORRESTER WAVE™

Cybersecurity Consulting Services In Asia Pacific

Q4 2019



Trustwave Solves Key Cybersecurity Challenges



Complete security to combat sophisticated threats and vulnerabilities



Consulting and Professional Services

Global expertise and best practices to architect and design, to assess and implement and manage and respond. Regional and industry capabilities and expertise.



Technology

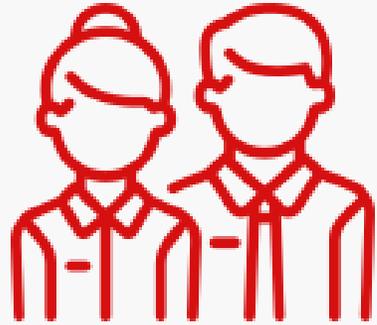
Security technologies from Trustwave and leading partners that control and provide multi-layered protection of critical assets.



Managed Security Services

24/7, vendor agnostic global capabilities to monitor and manage critical assets. Threat detection and response using security expertise, AI and analytics. Proactive threat hunting and intruder eradication. Delivered from a technology platform and based upon global and local threat intelligence.

Virtual CISO Service



Single Point of Contact

Clients have a dedicated vCISO on an agreed schedule (e.g. 2 days / week)

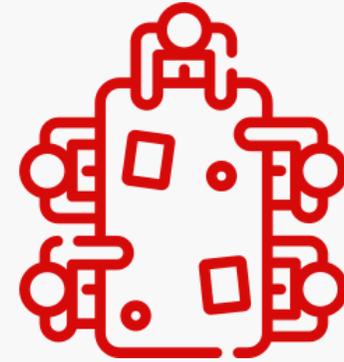
That vCISO is their single point of contact and knows their business well.



Access Broad Skill Sets

The vCISO can allocate tasks to specialists within the Trustwave team to get the best resource for a given problem.

Our specialists cover highly technical areas such as penetration testing and forensics, as well as compliance areas such as ISO27001, PCI DSS and the ISM.



Burst Capacity

When additional support is needed (eg preparing for end of quarter Board reporting; or in response to an incident or audit) we can provide additional resources as needed

Education Sector Security Challenges



We work with over a dozen education institutions on their cyber security programs

Cyber security in education is hard.

Governance is challenging, as public entities without normal corporate controls or power structures.

Lots of point-solution applications.

Conflict between academic freedom and central control.

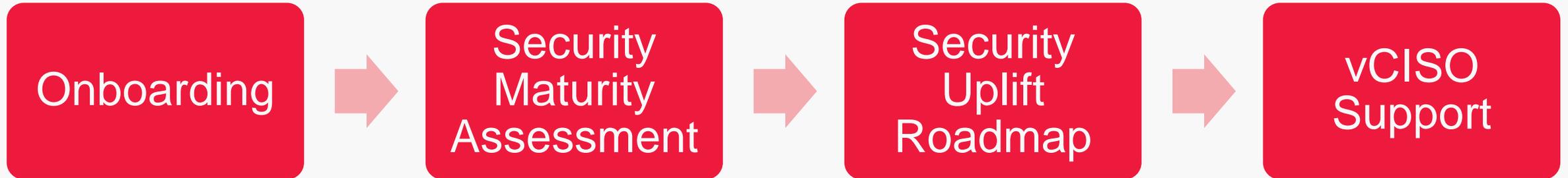
Substantial presence of shadow IT.

Lots of niche technology requirements and platforms (often with limited, or no, maintenance).

vCISO Context



Generally start with a maturity assessment and roadmap development



- **Onboarding involves your dedicated consulting working through any necessary onboarding processes, reading through existing security documentation, and working to understand the environment**
- **If an existing program is not in place, a Security Maturity Assessment can be completed based on an agreed industry standard (eg NIST CSF) to understand the current state and establish an uplift roadmap as a work plan**
- **The work plan implemented by the vCISO can help both operationally (e.g. reviewing change requests, assessing the security of new vendors or solutions) and also with implementing the roadmap and coordinating the roadmap**

 **Trustwave**[®]
an Optus company

 **Hivint**